

Message Text

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44

ACTION AF-08

INFO OCT-01 ISO-00 EB-07 CIAE-00 INR-07 NSAE-00 /023 W

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FM AMEMBASSY LAGOS

TO USDOC WASHDC

INFO SECSTATE WASHDC 6924

LIMITED OFFICIAL USE LAGOS 10907

E. O. 11652: N/A

TAGS: BEXP, ECRE, ELTN, NI

SUBJ: S.J. GROVES & SONS, WOODBRIDGE, N.J.

1. GROVES REPS, LED BY VP G. R. (BUD) GRAY, TELEPHONE 201

634-1040, RECENTLY PAID SECOND VISIT TO NIGERIA TO INVESTIGATE
POTENTIAL CONSTRUCTION BUSINESS AND PARTNERS.

2. AN OPPORTUNITY FOR GROVES TO ESTABLISH HERE MAY HAVE ARISEN.

WE UNDERSTOOD FROM GRAY THAT GROVES IS MAJOR ROAD BUILDER. A
WELL-PLACED CONSULTING ENGINEER, DAR AL HANDASAH, 60 AWOLOWO ROAD,
IKOYI, ASKED EMBOFF CONFIDENTIALLY FOR LIST OF QUALIFIED RPT
QUALIFIED RPT QUALIFIED AMERICAN FIRMS, INTIMATING THAT DAR IS
HAVING DIFFICULTY FINDING GOOD FIRMS FOR ROAD JOBS. IF ALL
THIS PROVES TRUE, COMPANY LIKE GROVES MAY BE ABLE COME IN WITHOUT
INCORPORATING OR INDIGENIZING INITIALLY, REQUIREMENTS WHICH
SEEMED GIVES GROVES DIFFICULTY.

3. ACTION REQUESTED:

A) SUPPLY EMBASSY WITH BRIEF INDEPENDENT ASSESSMENT OF
S. J. GROVES AND SONS, INCLUDING CONFIRMATION IT SPECIAL-
IZES IN ROAD WORK.

B) CONTACT GRAY ABOVE AND DETERMINE COMPANY'S CURRENT
INTENTIONS TOWARD NIGERIA, WHETHER IT INTERESTED IN ABOVE,
HOW SOON IT COULD MOBILIZE IN NIGERIA, ANY CONDITIONS IT
HAS SET ON WORKING HERE, ANY OTHER PERTINENT INFORMATION.

4. DECON ON RECEIPT.

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EASUM

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NNN

Message Attributes

Automatic Decaptioning: X
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